

RATE CARD PRICING FOR BARTER DEALS 2025



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BARTER PRICES

PRICE PER 30" SPOT		TG A18-59						
Day Part	Time Slot				ST★R		24 Kitchen	DISNER
Morning	07:00-12:00	62	57	54	54	54	64	78
Daytime	12:00-17:00	83	68	89	83	89	68	78
Prime Access	17:00-21:00	86	62	114	97	107	62	97
Prime Time	21:00-01:00	128	62	121	114	121	62	97
Nighttime	01:00-07:00	25	25	25	25	25	25	25

All prices are in EUR and VAT excluded. All prices are GROSS and do not include any applicable coefficients, discounts and surcharges listed in the present Rate Card.



COEFFICIENT SCALE & DISCOUNTS

LENGTH COEFFICIENT SCALE

The below length coefficient scale shall apply to Spots with length different than 30"

Length	Coeff	Length	Coeff
]"-7"	50%	33"-37"	120%
8" -12"	60%	38"-42"	140%
13"-17"	75%	43"-47"	160%
18"-22"	90%	48"-52"	180%
23"-27"	95%	53"-57"	190%
28"-32"	100%	58"-60"	200%

DISCOUNTS

up to

For each barter deal the discount between the parties **must be equal** and not higher than 50%



TYPE OF SURCHARGE	SURCHARGE AMOUNT		
Top & Title position	25%		
First position	20%		
Last position	20%		
First & Last Position	30%		
Co-advertising – applied when another brand or advertiser is present for longer than 30% of the total spot length	Up to 30% increase in the Rate Card price for every additional brand or advertiser		
Urgent cancellation of Barter campaign	10% of the cancelled Spot's gross value for a period shorter than 7 days		
Delayed submitting of the advertising schedule	100 EUR w/t VAT		
Delayed submitting of the advertising materials	100 EUR w/t VAT		

3 SURCHARGES & ADDITIONAL CHARGES







Placing an order	3 workdays prior to the first airing date
Submitting the advertising material	2 workdays prior to the first airing date
Broadcasting schedule and form for an advertising material broadcasting	2 workdays prior to the first airing date
Except when the advertising material is created by the TWDC On Air department	5 workdays prior to the first airing date



AD SALES MANAGER vessela.velkova@disney.com AD SALES EXECUTIVE georgi.stoyanov@disney.com